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«I wouldn't want to do without tisoware any more.»

Manfred Bohn
Project Controller

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ZEITWIRTSCHAFT

Kinetics Germany GmbH, Eschau-Hobbach

Top player counts on tisoware

For the Kinetics Group, international orientation has the utmost priority. After all, the manufacturer of ultra-pure media systems is also represented on virtually every continent. To take into account its global alignment, Kinetics Germany opted for a solution from tisoware. Ultra-pure media are usually completely unknown to consumers. But ultimately, they are of decisive importance for day-to-day life. For in their various qualities as materials or cleaning agents, ultra-pure media are indispensable components in production processes in industrial sectors such as, for instance, chemicals, pharmaceuticals, cosmetics, food, diagnostics and medical devices. The Kinetics Group ensures maximum quality in this area. The American group, which has subsidiaries in North America, Asia, Australia, the Middle East and Europe, has its German headquarters in Eschau-Hobbach, 50 kilometers from Frankfurt/Main. Kinetics is also represented with subsidiaries in Munich and Dresden.

Turnkey systems

From here, Kinetics Germany plans, manufactures, installs and maintains

complete ultra-pure systems - from the draft, constructional engineering, to installation and commissioning. With many years of experience in the semi-conductor sector, Kinetics supplies turnkey supply and disposal systems. Other focal areas for customers of the biopharmaceutical production are in cGMP-compliant systems for ultra-pure water, ultra-pure steam and complete process systems. In addition to the production facilities at the German sites already mentioned, the Kinetics Group also has numerous maintenance and service units at its customers premises. And the list of references is a long one. The Kinetics customers include, for instance, Osram, Infineon, AMD, Boehringer Ingelheim Pharma and Hitachi - all the customers are among the top international players in their industry.

International orientation in every respect

The orientation beyond national borders is therefore also important at the German subsidiaries of the Kinetics Group. In the introduction of new elements, the option for international implementation is of utmost importance.

Success Story

This was also a decisive aspect why Kinetics Germany opted for the overall solution from tisoware. Manfred Bohn, a project controller at Kinetics Germany, first informed himself in detail about the products on the market. His attention was already drawn to the products offered by tisoware by reading articles in magazines and journals.

«This was supplemented by personal recommendations», recalls Bohn. Manfred Bohn was satisfied with the collaboration with tisoware right from the start. There were barely three months between the initial contact and the implementation. «We even held a telephone conference with the American parent company», says Bohn.

Swabian software of an international standard

The Swabian software solution from tisoware fitted in well with the group's international orientation. «We do of course have specifications from our parent company in America that have to be complied with in the implementation of projects», explains Bohn. In the broad portfolio of products from tisoware, some modules were particularly appealing to the project controller.

«The solution for travel costs and personnel planning were particularly appealing to me as an added benefit.» The two aspects are of course only individual components in a comprehensive solution. At Kinetics, the modules for project time & attendance tisoware. PROJEKT, the travel cost management tisoware.SPESEN, the personnel planning tisoware.PEP and the report generator tisoware.REPORT are also used. Kinetics is so satisfied with the solution that they are already thinking about an extension. «The introduction of an access control solution is being discussed at the moment», reports Bohn. Bohn is not only satisfied with the tisoware solution, he is also very happy with the implementation of the project. «The size of the company was also a decisive aspect in our decision for the tisoware solution», explains Bohn. Firstly, the project partner should not be too small. After all, it involves a project of a corresponding size that has to be managed. Secondly, however, a certain company size should not be exceeded either. «Short routes of communication are particularly important to us.»

Flexibility for the customer

And collaboration was good, with short routes of communication. For after the introduction, some adjustments had to be made as soon as possible. «Great», says Bohn, delightedly. «All solutions were found at the latest within six weeks.» There was always a prompt implementation at all times. «Our expectations have been met in their entirety in productive operation.» As part of a global group, Bohn also had of course to take other aspects into consideration. As an international group, English is the basis, especially with an American parent company. «An English interface is a very important aspect for us», says Bohn. It should also be possible in principle to transfer it into other languages. Ultimately, it should be possible to use the tisoware solution in the entire group.