

# Success Story

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**Annemone Dietzel-Wößner**  
Authorized signatory and head of  
EDP/HR

[www.dietzel-hydraulik.de](http://www.dietzel-hydraulik.de)  
[www.tisoware.com](http://www.tisoware.com)



## Dipl.-Ing. K. Dietzel GmbH, Beerwalde

### Convincing high-tech solutions

With the successful development of the production in Beerwalde, Dipl.-Ing. K. Dietzel GmbH has made a valuable contribution to the economic development in Thuringia. With regard to the electronic recording of working hours, the hydraulics specialists put their faith in tisoware.

### From 2 to 200 employees in ten years

The efficient company from the hydraulics sector is specialized in the production of hydraulic fittings and hoses for cranes, diggers, injection molding machines and motor vehicles. The company's founder, K. Dietzel, had left Eastern Germany shortly before the Wall was built. Thirty years ago, he founded his company in Xanten and returned to his home shortly after reunification. «We started here in the east exactly ten years ago, with just two employs», recalls Annemone Dietzel-Wößner, authorized signatory and head of EDP/HR in Beerwalde. Today, Dipl.-Ing. K. Dietzel GmbH employees almost 200 people in the newly constructed, modern plant in Beerwalde. 'These are in addition to around 50 employees in our subsidiaries in Xanten, Lohr, Chemnitz, Bochum and Linz in Austria.»

### Application benefits for the customers

The corporate strategy of the company which supplies customers such as Liebherr, Bomag, and Mannesmann, is consistently aligned to product innovation. «The customer needs specific application benefits. Consequently, we have, for instance, replaced conventional, costly procedures in the area of connection technology with lower-cost and more efficient solutions», says Annemone Dietzel-Wößner. For this, Dietzel Hydraulik employs experienced construction designers and engineers in Beerwalde who are able to develop customer-specific solutions with a high rationalization effect. «Our complete program of fittings for the German market includes the option of a special solution depending on the customer's requirements», adds Annemone Dietzel-Wößner. For the production is designed in such a way that special designs with special leg lengths or step sizes can be produced in a simple and low-cost way. But that is not all. As further services, the company also offers stock management in the KANBAN system and «just-in-time» deliveries that are used, for instance by BOSCH Rexroth at its sites in Lohr and Chemnitz.

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## **Working time recording with tisoware.ZEIT**

«We have known for years that the electronic recording of working hours brings huge benefits to a modern production company from our mass hose production in Xanten», emphasizes Annemone Dietzel-Wößner who also opted in the Beerwalde plant for the electronic recording of working hours with the software module tisoware.ZEIT from the Reutlingen-based company tisoware Gesellschaft für Zeitwirtschaft mbH. «As I come from the EDP industry myself, I have personally known the managing director Sabine Dörr for years and am convinced both by the products from the company tisoware and by the handling and service.»

In the Beerwalde plant of Dipl.-Ing. K. Dietzel GmbH, work is done in a three-shift operation flexibly and adapted to the order situation. «With almost 200 employees, the analysis of clocking-in cards would entail too much administrative effort by hand», explains Annemone Dietzel-Wößner.

Time and the accompanying financial effort which becomes unnecessary through the use of the electronic time recording with tisoware.ZEIT. With LEGIC chips, the employees can record their working time conveniently and quickly at the recording terminals. Today, the personnel master data and the shift models are centrally stored in the EDP at Dietzel Hydraulik. «This means that supplements such as the night shift supplement can easily be recorded in the industrial area, and in the non-industrial area tisoware.ZEIT offers us a very convenient administration of flexi-time», says Annemone Dietzel-Wößner, summing up. Annemone Dietzel-Wößner is convinced that the centralized maintenance of the data in Beerwalde has considerably simplified the handling in the entire HR department: «Our electronic recording of the working times in Xanten is connected to Beerwalde via routers. This means that only the few personnel time data from the smaller subsidiaries still have to be entered manually.»

Overviews of personnel numbers and those off sick can thus be quickly drawn up. The allocation of the personnel costs to individual cost centers is not a problem with tisoware.ZEIT either. Dietzel-Wößner: «This is particularly important for us because we work increasingly based on cost centers. With tisoware.ZEIT we have an important tool for post-calculation and create more transparency for the management.»

## **tisoware in Dresden since August 2000**

Dipl.-Ing. K. Dietzel GmbH in Beerwalde is supported directly by the tisoware subsidiary in Dresden. «It is of course also a criterion for us in Thuringia that our business partners are present on site. And here our experience has been excellent with the close and good cooperation», says Annemone Dietzel-Wößner, who particularly praises the good support from Grit Rietzschel from Dresden and the reliable service of the tisoware hotline of Nicole Schmid.