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Martin Karch
Assistant to the Board of Management
and EDP coordinator

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Arwed Löseke GmbH, Hildesheim



A stable system for a flexible company

The medium-sized company Arwed Löseke Papierverarbeitung und Druckerei GmbH is specialized in the development and manufacture of dust filtration bags made of special filter papers and of flexible food packaging. These include bag packaging in different designs and machine rolls. The products are supplied to industry and retail.

The company was founded in 1883 as a printing firm and developed into a producer of food packaging. At the beginning of the Seventies, it commenced production of vacuum bags and dust filter systems for different makes of vacuum cleaners. The rapid growth in the Eighties required an expansion to the production facilities and the company thus relocated its registered office from Langen Garten to the industrial estate Bavenstedt. Today, three hundred and fifty highly qualified employees and modern machinery facilitate a compre-

hensive manufacturing program of currently more than 480 different bag types. With this, the demand on domestic and foreign markets for dust filtration bags for substantially more than 1,000 different vacuum cleaners for some 95 brands is covered. Arwed Löseke is thus Europe's biggest corporation-independent manufacturer of dust filtration bags. Through the many years of successful cooperation with renowned appliance manufacturers at home and abroad (e.g. EIO, Festool, Hoover, Kärcher, Nilfisk, Sebo), the products and manufacturing technologies are state-of-the-art at all times. Dust filtration bags for the initial equipment of the appliances are supplied to these so-called OEM customers, and they are also delivered in attractive sales packaging for spare parts sale. In addition to the OEM customers, the medium-sized company also supplies a large number of retail partners (e.g. Carrefour, Auchan, COOP, WalMart) with a very extensive range of products.

Success Story

For 120 years, the second important business field of the Hildesheim-based company has been flexible means of packaging. Here, the production program includes the manufacture of machine rolls and block floor bags made of paper, paper composites, foil and foil composites for the food industry that are printed in the gravure or flexoprinting procedure. «We manufacture, for instance, the foil packaging of very well-known chocolate and muesli bars», emphasizes Martin Karch, Assistant to the Board of Management and EDP coordinator.



Absolutely reliable system sought

The company attaches great importance to flexibility, short decision paths, lean management and a high delivery service. At Arwed Löseke, production is in shifts around the clock. In the past, the working times were recorded by Benzing time clocks, then from an electronic system of another manufacturer. But the company wasn't happy, in particular with the last system. «It was unstable, kept crashing and was regularly not available», reports Martin Karch.



The most noticeable problems were the ones relating to access control. Employees were suddenly unable to enter or leave the company premises, meaning the gate keeper had to intervene. A replacement system was needed after it was simply not possible to get the predecessor system working. «We were looking for a new software that met our special requirements as well as a stable hardware», explains Martin Karch.

The requirements were defined in specifications. The system was to fit the wage and salary program Loga 2001 from P&I that the company was using. A certain booking process was also specified. Only people who have clocked in can leave the premises at the turnstile. «We wanted to introduce a time recording system that is close to the workplace, as we have large company premises», emphasizes Martin Karch. Person-, shift- and date-based access control was also required.

In other words, access should only be for the planned shift. As a basic principle, the system was always to be online but also continue to function intelligently when

offline. These requirements were best met by the very flexible solution of the software company Atoss CSD that was able to implement the special wishes of Löseke with a few special adaptations. On the hardware side, they opted for contact-free Bedanet terminals from Kaba that are operated with LEGIC badges. «Having had our fingers burned, we had the whole project accompanied by a sworn EDP expert and we had the system accepted by him», explains Martin Karch. The effort was worthwhile. There are practically no problems with the new system. The booking processes are correct - and the system is always available, even when offline. A data back-up was programmed here. Four times a day, a download from Atoss CSD to the Kaba Benzing appliances is made. If the system is not online at any time, the access managers work independently. It is thus still possible to check the employees as they come and go. «We are very pleased with the system and the Kaba Benzing terminals so far; it is running smoothly», concludes Martin Karch.