



User Report of the
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Success Story

«SAP worldwide - with only one international partner that covers everything»

«We did not regret it. We have made a very positive experience with the Kaba Benzing project staff and the hotline. I dial a single number and get an answer to every question.»

«Since Kaba Benzing everything runs very well. That gives us a good and secure feeling.»

Martin Kurz,
Project Manager

www.mapal.de



MAPAL AG, Aalen

SAP worldwide only with one international partner - Kaba Benzing

Precision tools have been manufactured by MAPAL at Aalen since 1950. MAPAL is well-known and long established. Single blade tools have been manufactured and marketed since 1954. Today a complete program based on machining bores and a team of qualified cutting tool specialists make MAPAL an effective partner in the machining industry. "Mapal is present where the customer is" - that is a company slogan and Kaba Benzing was the ideal global player.

Mapal has experience in time recording since 1980. At that time a Nixdorf system with time recording and Benzing terminals was in operation. They were supported by Raber und Märker. In September 1998 SAP was implemented with the modules SD, MM, PP, FI. Initially the Nixdorf system continued without HR. Regarding Production Data Collection there were feedbacks via document readers and the INCA PDC system. At that time there was not a single thought about Kaba Benzing PDC systems. Benzing was rather a synonym for time recording. With the implementation of HR the question came up "Can we continue to use the Benzing terminals?"

In a first step in 1999, Kaba Benzing's Try & Buy offer for time recording was installed. Everything went completely smooth and Mapal decided: "We'll have everything done by Kaba Benzing". In the year 2000 another Try & Buy installation followed, this time for PDC. The particular challenge was to connect the existing special AXI-OME document readers for time tickets to SAP.

"We did not regret our decision. We've made a positive experience with the Kaba Benzing project monitoring and their hotline", says Martin Kurz.

In a second step in Juli 2001, time recording was implemented at the Mapal daughter Mapal WWS in Pforzheim and the Kaba Benzing terminals were connected with Aalen via leased line. Access control for doors, gates, and turnstiles was implemented in Pforzheim. There the new visitor management will go live this year.

The third step took place in March 2002: The plan was to implement SAP at two locations in the US, in New Jersey and Michigan. With 6 terminals at each location the reporting back in manufacturing should be implemented. The specific feature in this case was the adaption of time zone for all time recording feedbacks. This hurdle was outstandingly cleared by Kaba Benzing's project management. The system went live in April 2002. "SAP will be implemented as operational system worldwide and therefore we had to choose a partner that has the skills to do everything. Kaba Benzing easily masters that" commends project manager Martin Kurz. "One server for everything, special adaptations that are release-proof and work - Kaba Benzing is a supplier which covers everything." Martin Kurz especially praised the hotline service. "The Kaba Benzing hotline is something special. The return calls work smoothly, that was not the case with the old system. Since Kaba Benzing everything runs very well. That gives us a good and secure feeling." After the good experiences in all locations, Sinsheim is next to start with time recording.